

**FY2025 RFP CATEGORY 2 –  
ANKENY COMMUNITY SCHOOL DISTRICT**  
E-rate BEN: 131813  
470 # 250014593

**Project Summary:** The purpose of this Request for Proposal (RFP) is to solicit bids for Ankeny Community School District (“Applicant”) for Internal Network Equipment & Installation. These requests are part of the E-rate filing for Funding Year 2025.

**Timeline:**

<b>Task</b>	<b>To</b>	<b>Due Date</b>
Form 470 and RFP posted	EPC Portal	1/22/2025
Clarifying Questions due	<a href="mailto:brad.johnson@ankenyschools.org">brad.johnson@ankenyschools.org</a> cc to <a href="mailto:Erin@eratecomplete.com">Erin@eratecomplete.com</a>	1/29/2025 3pm Applicant time
Q&A RFP Addendum Posted	EPC Portal	1/29/2025
Bids due via email	<a href="mailto:brad.johnson@ankenyschools.org">brad.johnson@ankenyschools.org</a> and <a href="mailto:Bids2025@eratecomplete.com">Bids2025@eratecomplete.com</a>	2/26/2025 3pm Applicant time

**\*Site visit not required. Maps/floorplans will not be posted publicly online. They will be provided during the walkthrough or via request only from interested bidders.**

**Submission Requirements:**

*Failure to comply with RFP instructions may result in disqualification or points deducted during bid evaluation. Inquiries asking the applicant to consider purchasing other services or components that are not included in the Form 470/RFP will not be considered legitimate inquiries or proposals. Questions that seek information readily available in the Form 470 or RFP will not be answered. Spam, robotic, generic and encyclopedic responses will not be considered legitimate bid inquiries or proposals and will be disqualified. No phone calls or texts; for documentation purposes all communication is required to be via email.*

Clarifying Questions due from vendors to [brad.johnson@ankenyschools.org](mailto:brad.johnson@ankenyschools.org) and cc to [Erin@eratecomplete.com](mailto:Erin@eratecomplete.com) by 3pm Applicant time on 1/29/2025.

**Questions received after this date will not be answered.**

Bids must be submitted via email to [brad.johnson@ankenyschools.org](mailto:brad.johnson@ankenyschools.org) with a cc to [Bids2025@eratecomplete.com](mailto:Bids2025@eratecomplete.com) and received by 3:00 pm Applicant time on 2/26/2025. All responses must be labeled **ATTN: ERATE Category 2 FY2025 Response – Ankeny**

**Applicant reserves the right to reject late submissions.**

**SPIN:** Interested bidders must provide their E-rate Service Provider Identification Number (SPIN/Form 498 ID) on the proposal response to be eligible for consideration and must be willing to certify their SPIN for FY2025. Failure to do so may result in disqualification.

### Description of Proposal:

Respondent will provide a description of their proposal for all services and solutions. Description will include an overview of the proposal, any deviations from the requested architecture, design or requirements, assumptions made, other detail the district may find useful or necessary (or could differentiate the solution from a competing proposal).

### References:

For each response, the respondent must provide 3 references from current or recent customers (preferably K-12 schools) with projects equivalent to the size of the applicant.

### Required Notice to Proceed and Funding Availability:

Applicant will follow the purchasing policies of the School Board and requirements and procedures of the FCC's E-rate program as administered by the Universal Service Administrative Company to be eligible for all available funding. The implementation of any associated contracts resulting from this competitive bid process will be dependent on the applicant's issuance of a written Notice to Proceed/Purchase Order. E-rate funding notification alone will not signify Notice to Proceed. The Applicant will have the right to allow the contract to expire without implementation if appropriate funding does not come available.

**Invoicing:** Respondents agree to conform to all E-Rate guidelines for the billing of discounts to the SLD/USAC. Bidders must be willing to provide E-Rate discounted billing (form 474/SPI invoicing) if requested by the applicant.

Prices to remain firm through E-rate approval, execution, and duration of the proposed contract. In the event of a price decrease for service or from the manufacturer, said decrease shall be passed on to the Applicant and documented with new price sheet sent to the contacts listed here.

### Scope of Work

Applicant is soliciting proposals from Responders supporting a contract for Category 2 Network Equipment & Installation which are E-Rate eligible.

Vendor must be an authorized E-rate partner of the manufacturer or will agree that no grey market products will be accepted as part of the procurement.

Bids must include all charges, including equipment costs itemized by component, shipping, and any surcharges.

Only quotes for new equipment will be accepted. No used or refurbished bids will be considered.

Applicant reserves the right to reject late submitted bids. Bid evaluations may include points for vendors with a local presence or office within 150 miles.

Proposals should separately itemize the cost of E-rate eligible and ineligible services.

The district reserves the right to award none, some, or all of the proposal.

If quoting an equivalent, please provide documentation of equivalence. Equivalent proposals must be comparable in quality and functionality.

### Installation/Initial Configuration:


Labor/installation and initial configuration is requested and shall be itemized separately. Installation may include tagging and adding equipment to the asset registry.

### Requests: (see chart on next page)

Based on the applicant’s experience, knowledge and existing infrastructure, below are estimates of the components believed to meet their needs.

Seeking bids on the following, or equivalents, including any relevant licenses, cables, connectors, power supplies, transceivers, modules, and miscellaneous components as needed. Items and quantities listed are estimates of need.

**Vendor responses should include full Manufacturer Part # or SKU.**

					<b>Applicant/District Name:</b> Ankeny Community School District			
					E-rate Category 2 - 470 #250014620			
					Funding Year 2025 (*4/1/2025 - 9/30/2026)			
Product Type: WAP, Switch, etc. (Select from dropdown menu)	Manufacturer - or equivalent	Model Number and/or SKU or equivalent	Estimated Quantity Needed/ Cabling Estimated Feet	Include labor and/or Installation Fees Y/N				
UPS (conditionally eligible -	Liebert	AS4D0FCYGNNXBQW	1	Y				
<b>*Category 2 components may be installed as early as 4/1/2025, but must be installed no later than 9/30/2026.</b>								
This does not apply to Licenses, BMIC maintenance/support SKUs or Managed Services agreements which must be invoiced to the applicant and utilized between 7/1/2025 - 6/30/20XX.								
Other Details or Requests not listed above:								
See spec sheet below.								

## UPS Specifications:

One (1) Liebert APS Model AS4D0FCYGNNXBQW rated at 20 kVA/18.0 kW with 5 minutes backup time.

- On-line double conversion design with a true sine wave output
- N+x parallel redundancy to provide a fault tolerant network of power protection for continuous systems availability
- Quoted model is configured Redundant Power, Control, & Battery
- Input and output noise suppression
- Main input, output, and internal maintenance breaker
- Input power factor 0.99
- 6 hour battery recharge time to 90% capacity
- Fault tolerant microprocessor-based control and monitoring
- Low voltage distortion output inverter
- Flame-retardant, Sealed valve regulated batteries
- LCD display module with mimic diagram of power flow and provides digital metering, event logging, user customize-able set points (low battery alarm, battery test, auto-restart delay, display language)
- All modules are hot-swappable to provide maximum system flexibility and availability
- Casters and leveling feet
- WEEE, REACH, and RoHS (6 by 6) compliant
- Integral output transformer
- Integral output distribution providing no outlets
- Integral output distribution providing no outlets
- UPS frame is designed for maximum of 20 kVA, 208/120V, 60 Hz, L-L-N-G
- UL 1778 4th Edition, c-UL, Listed
- CE, GS, C-tick Marked
- IS-UNITY-DP network card factory installed for SNMP, Modbus, BACnet interfacing to Building Management Systems and environmental sensor support

One (1) IS-UNITY-SNMP: IntelliSlot Unity Card. The card manages a wide range of operating parameters, alarms and notifications, transmitting data over the network.